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The state of family business research in the Visegrád countries

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Abstract

Purpose — The institutional context in which family firms operate influences their behaviour and performance, yet literature reviews seldom analyse family firms on a regional basis. To fill this gap, this review aims to present research on family entrepreneurship in the transition economies of the Visegrád countries (V4). In this particular group of European economies, the current formal institutions have largely evolved along Western European lines. However, the transformation of informal institutions appears to be still in its infancy. **Design/methodology/approach** — In order to identify the most representative authors, the methodologies used, the main research topics and to establish a future research agenda, the authors selected, through a systematic process, 112 papers from the Web of Science up to the year 2022. The authors performed a bibliographic analysis using clustering algorithms, complemented by a traditional literature review.

Findings – The performance of family firms in transition economies has been the subject of very little research. The results allowed the authors to identify four main areas of research: governance, innovation, sustainability, competitive advantage and considering the influence of the region's characteristics on family business behaviour. Originality/value – Studies from transition economies can contribute to a broader understanding of family firms in terms of the impact of the institutional environment (especially the influence of sociological changes and specific historical experiences of family members) on their long-term planning, socioemotional wealth (SEW) protection and ethics. In light of recent events, research from the region may also contribute to the understanding of how and to what extent "familiness" influences crisis management or socially responsible behaviour in family firms.

Keywords Family firms, Systematic literature review, Bibliometric analysis, Transition economies, Visegrád countries, Central Eastern Europe

Paper type Research paper

Introduction

Family businesses (FBs) are the backbone of the economy in most countries around the world, and their role in both value-added production and employment is significant (Kelley *et al.*, 2020). These heterogeneous, complex and specific organisations present an interesting challenge to researchers (Sharma *et al.*, 2012). There has been an exponential growth in the amount of research and academic projects on family entrepreneurship in the last decade



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(Rovelli et al., 2022), however, research from the USA or Western Europe is predominant (Benavides-Velasco et al., 2013; Rovelli et al., 2022). Gomez-Mejia et al. (2020, p. 25) suggest "to consider differences between family and cultural institutions in under-researched regions of the world". It is fairly rare for systematic reviews or meta-analyses to consider FBs from a regional perspective. The few exceptions are Asia (Dinh and Calabrò, 2019; Ramos et al., 2016; Teixeira et al., 2020) and Latin America (López-Chávez et al., 2021). We believe more attention should be paid to Central and Eastern Europe (CEE), where family entrepreneurship flourished after 1989 and ownership transition seems to have created a unique environment for economic research, especially on FBs (Hnilica et al., 2019). Due to the specific historical developments, the FBs that exist today were established at a time when the Western world had already dedicated an academic journal to FBs. It would be interesting to see whether the findings on FBs from this region are similar to global trends. However, it is difficult to analyse certain phenomena when the research object is at a different stage of development. In addition, it seems unreasonable to assume that what we know about FBs in developed regions or in emerging economies can be applied to countries in the post-transition phase. Even Botero et al. (2015), who compared FB research in Western Europe and the USA (all mature economies), found differences due to the heterogeneity of the contexts in which FBs operate. To fill this research gap, we propose to examine state of the art and potential research directions on FBs in the transition economies of the Visegrád countries (V4) as representatives of CEE. Our aim is to address the following research questions:

- RQ1. Who are the most important authors from the V4 in the field of FB research?
- RQ2. Which are the scientific journals that generate the most knowledge on FBs from V4?
- RQ3. What are the main topics of FB studies in the region?
- RQ4. What has been the impact of the specific institutional environment of FBs on their functioning?
- RQ5. What are the implications of V4 research for FB theory and practice?

This paper provides a brief description of FBs and their institutional environment in CEE, then presents the used methodology, a description of the clusters, a consideration of the influence of the region's characteristics on FB behaviour, suggestions for future research directions and ends with some conclusions and limitations.

Family firms in Central Eastern Europe

The transition in CEE is one of the most spectacular political, social and economic transformations in the world, as firms were faced with the challenge of managing radical strategic and organisational change rather than traditional economic development issues such as the transition from an agrarian society to an industrialised economy (Baluk, 2019; Meyer and Peng, 2005). It should be noted, however, that the CEE countries were condemned to a peripheral model of capitalism and imitation of solutions already existing in Western European countries (Gardawski and Rapacki, 2019). Previous research in CEE has pointed out the limitations of applying economic theories developed in a relatively stable Western environment to a complex, volatile and highly uncertain environment (Meyer and Peng, 2005).

From an <u>economic perspective</u>, the emergence of many FBs in CEE was a response to the new market situation which provided an opportunity to pursue entrepreneurial passions which were not possible during the Soviet era. Compared with the USA or Western Europe, privatisation processes or the collapse of large state-owned enterprises provided a unique basis for the emergence of FBs. The weakness of formal institutions encouraged profit-driven

behaviours such as the establishment of FBs at the beginning of transformation. Operating in such an environment, was advantageous for them due to the specific agency costs and family capital, especially resulting from family relations (Brinkerink and Rondi, 2021; Burkhart et al., 2003). On the other hand, corruption and the predatory use of resources, had a negative impact on innovation, competition or entrepreneurship (Lebediuk, 2021). The weakness of formal institutions might have contributed to difficulties in attracting minority shareholders. Minority shareholders fear the exploitation of family power, e.g. through tunneling, due to the weak protection of their rights. This may explain the higher level of family ownership in CEE countries (53.11%) than the world average (41.76%) and its high degree of concentration (around 80%) (Feito-Ruiz and Menéndez-Requejo, 2022). Although the protection of property rights in CEE has increased significantly over the years, it should be recognised that the change and approximation to Western European standards is more about de jure property rights and not necessarily about the protection of *de facto* property rights, which stem from social culture and customs (Lewkowicz and Metelska-Szaniawska, 2021). It seems that there are differences especially in the perception of and respect for intellectual property rights, which are relevant from the perspective of business innovation and the conduct of R&D activities.

From a social perspective, the two generations that grew up in CEE countries after 1945 lost their relationship to the land, as well as responsibility for private property and entrepreneurship (Rydvalova and Antlova, 2020). The Soviet era led to the formation of a type of human being called "Homo Sovieticus" (Tischner, 2018) or external man (Klein and Klein, 2017). These are people who believe that their fate is determined by external forces. They lack independent thinking, independence of action and decision making, they are afraid to take responsibility and distrust people other than family and friends. In particular, the low level of trust in strangers appears to be an important social factor. As a result, family ownership is highly concentrated (around 80%) (Feito-Ruiz and Menéndez-Requejo, 2022) and family members dominate management (Fotea and Echevarria, 2017; Odehnalová and Pirožek, 2018; Wieszt, 2019; Yordanova, 2016). This social attitude was not conducive to the development of FBs and sometimes created negative emotions towards family entrepreneurs. The low social prestige of being an entrepreneur among Hungarian students is still noted by Gubik (2021). This may have had an impact on the willingness to identify with the FB and, consequently, on the protection of the SEW in the decision-making process. Moreover, as mentioned by Marjański and Sulkowski (2019), FBs in Poland have developed under the conditions of a society with a low level of social capital -and the threat of "amoral" familism, which seems to be common across CEE countries. This distinguishes FBs in CEE from their counterparts that are currently operating in Western European, Anglo-Saxon or Asian countries (Vecchi et al., 2018). Furthermore, until recently, there was little historical precedent for succession management in FBs in the region (due to the private business gap between 1939 and 1989). Ownership and control of FBs have been appropriated through various legal or illegal means, particularly in the second half of the 20th century (Bajkó et al., 2022; Noszkay, 2017). This lack of existing patterns of continuity and organic succession makes generational succession more difficult, particularly when compared to stagnating, mature economies. Succession depends much more often on blood ties than on skills and knowledge, with family patriarchy being the dominant principle (Gashi and Ramadani, 2013; Odehnalová and Pirožek, 2018; Ramadani et al., 2017, Motylska-Kuzma et al., 2022). Differences in this regard have been noted, particularly when compared to companies from Anglo-Saxon cultures (Gupta and Levenburg, 2017). Compared to countries with a mature FB sector where such patterns exist, the lack of succession patterns may lead to higher levels of FB liquidation.

As a result the distinguishing features of FBs in CEE are their age (around 30 years) and the generation of owners and managers (first or second) (Baranyai and Kozma, 2019; Botero et al., 2015; Hnilica et al., 2019; Machek, 2017; Marjański and Sulkowski, 2019). These characteristics influence the predominant types of FBs operating in CEE and the objectives

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they tend to pursue. Awareness of the potential benefits of familism is low among Polish FBs, hence business objectives may be more important (Marjański and Sułkowski, 2019; Weclawski and Żukowska, 2019). The focus on business objectives may be the reason for the high level of profit reinvestment in Czech companies (Rydvalova and Antlova, 2020). Concentration on business goals may be due to the fact that only when FBs are well established in the market, do entrepreneurs feel that they can create wealth for their family in the long-term (Weclawski and Żukowska, 2019). It also seems to affect the dimensions of SEW which change over time and across generations (Martínez-Romero and Rojo-Ramírez, 2016; Llanos-Contreras et al., 2019). Currently, FBs in CEE are still largely run by the founding generation or by the first generation of successors (Motylska-Kuzma et al., 2022). The founding generations. But, historical experiences may have resulted in a lack of long-term perspective in the management of FBs and less concern for the reputation of the company.

FBs in CEE mostly represent the SME sector (Kowalewska *et al.*, 2009; Hnilica and Machek, 2014; Kása *et al.*, 2019). The boundaries between business and family are insufficiently regulated (Gubányi *et al.*, 2015; Moresová *et al.*, 2021). It is often difficult to separate the assets and capital of the business from those of the family (especially in the case of micro-enterprises). This is due, among other reasons, to the fact that a large proportion of businesses operate as sole proprietorships or companies of sole proprietors. Publicly listed FBs are smaller in terms of size than publicly listed non-family counterparts (Jewartowski and Kałdoński, 2015; Kowalewski *et al.*, 2010).

All of these factors influence how family entrepreneurs and their families perceive SEW by, the difference in their perspective on the long-term functioning of the business, and thus their decision-making process, their level of organisational development and their attitude towards sustainable development activities.

The reality of FBs in the V4 is similar to the situation in other CEE countries. The V4 was founded in 1991 by Poland, the Czech Republic, Hungary and Slovakia. The V4 are all post-transition countries and the oldest members of the European Union from CEE (since 2004). Their formal institutions are the product of the post-1989 period and were strongly influenced by EU requirements. Due to similar historical and economic backgrounds, their societies represent the specific characteristics of the of CEE (Eyal *et al.*, 1998).

A national definition of FB was approved in the Czech Republic and Slovakia. In Hungary and Poland there is no such legal definition.

Methodology

Our work followed a three-step process. First, we identified the database and the relevant keywords. Second, we screened the database for relevant articles using clear exclusion criteria. Third, analysis and reporting were carried out. Figure 1 summarises the process.

Identification of the relevant database and keywords

The literature review was conducted in a structured, comprehensive and transparent manner. We used a database-driven approach, which is the most widely used search method in the field of management research (Hiebl, 2023). The original dataset was identified by searching the Web of Science database (Social Sciences Citation Index (SSCI) and Emerging Sources Citation Index (ESCI)), the most commonly used databases in database-driven searches in management research (Hiebl, 2023). It is also referred to as the "gold standard" database for measuring the performance of academics (Maseda *et al.*, 2022). In the search string, we used the keywords of Bettinelli *et al.* (2022) for the identification of FBs, which were taken as a basis and supplemented. The following Bolean operator was used: TS=("famil* firm*" OR "famil* business*" OR "famil*

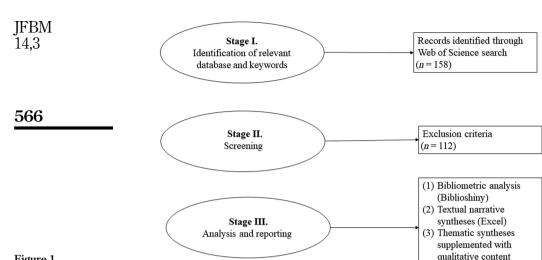


Figure 1. Research design and methodology

Source(s): Authors own creation

entrepr*" OR "familin*" OR "famil* control*" "famil* led*" OR "famil* own*" OR "business* famil*" OR "firm* famil*" OR "entrepr* famil*" OR "famil* sme*"). There was no limit set to the time period covered. Only articles written in English and associated with the V4 were included in the database. The search was repeated twice (28 October 2022 and 02 January 2023) using an identical methodology. The aim of the repeat search was to extend the timeframe of the literature review to the end of 2022. The search identified 158 potential studies.

analysis (VOS Viewer)

Screening

First, we scanned the titles, abstracts and keywords of the 158 articles to determine their relevance to our research questions. Three researchers manually screened and independently assessed all the involved articles, and all full texts were downloaded. The articles were categorised into three groups: highly relevant articles, potentially relevant articles and articles with little or no relevance. All three researchers reviewed the categorization and met regularly to clarify the inclusion and exclusion criteria, resolve initial classification problems and decide on questionable articles through a joint review of the full texts. We excluded articles for the following reasons: (1) the topic did not fit the scope of the research, (2) although the authors were from V4, the article examined countries outside the V4. A total of 112 articles were found to be relevant (Appendix). The total number of articles involved proved to be satisfactory, based on the guidelines of Short *et al.* (2016), who recommend 50 articles as the minimum number of items to be covered in a FB review article. In the previous literature review on the whole of Europe, the research sample consisted of 148 articles (Botero *et al.*, 2015), while the study on Asia included 114 (Fang *et al.*, 2022). No additional quality assessment was performed as all articles were published in high-quality journals indexed by the Web of Science.

Analysis and reporting

We adopted a *three-stage methodological approach*, including (1) bibliometric analysis, (2) textual narrative syntheses and (3) thematic syntheses supplemented by qualitative content analysis, as these methods are more suitable for the analysis of an emerging research field (Rialti *et al.*, 2019).

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- (1) *Bibliometric analysis* is valuable for monitoring and mapping scientific processes. It allows researchers to identify and recognise potential "hidden patterns" that can help them when conducting a literature review (Benavides-Velasco *et al.*, 2013; Kraus *et al.*, 2022). Biblioshiny was used for the bibliometric analysis.
- (2) A textual narrative synthesis was conducted (Xiao and Watson, 2019) based on the 112-item database and the obtained full texts. The articles were reviewed and coded by at least two authors of this paper. Inconsistencies in coding were discussed with the third author of this paper to ensure reliability and resolve discrepancies. During the coding process, the assessors regularly discussed the coding protocol and results to ensure consistency.

Using a standard data extraction format, we examined the following topics for each piece of literature (Xiao and Watson, 2019).

- (1) focus of the paper: FBs or comparison of FBs and non-FBs
- (2) sample size,
- (3) definition of FB applied,
- (4) theoretical approach and
- (5) methodological approach.

The extracted data were analysed manually in MS Excel.

A *thematic synthesis* process supported by the VOS viewer was performed to identify homogeneous groups of articles. Topic clusters were generated based on natural language processing of the bibliographic data (Kraus *et al.*, 2022). The abstracts and keywords of the published articles were analysed to explore the main topic of each cluster. First, we created a thesaurus file to group similar keywords together. This process limited the number of keywords in our database to 542. The minimum number of word occurrences was set at 5, resulting in a selection of 37 keywords. The following keywords were then removed: "model", "Czech Republic", "Poland" "business", "involvement", "perspective", "perceptions", "SMEs", "impact", "entrepreneurship" and "controlled firms". The remaining 26 keywords, which form 4 thematic clusters, are shown in Figure 3. Qualitative content analysis was carried out within the clusters.

Results

Publications and citations structure

The first article examined was published in 2009, and the field has attracted increasing interest from researchers in the region over the years, especially from 2017. The annual growth rate of the field in the region is 25,92% (Figure 2).

The first publications in national languages were certainly written much earlier, but are not suitable for comparative research. Most of the published research on FBs from the V4 is associated with Poland (52%) and the Czech Republic (29%). The map of collaboration between authors (Figure 3) shows that there are separate groups of authors per country working in the region, with no discernible link between them.

In terms of citations, the 112 articles have an average of 5.6 citations. 76 articles have been cited fewer than 5 times. Table 1 Shows the 5 most cited articles.

In terms of sources, 112 articles have been published in a total of 55 journals, of which only one in *FBR* and nine in *JFBM*. The authors with the most publications are Machek, Ingram, Sulkowski, Hnilica, Kubicek, Marjanski, Zajkowski and Petru. The universities with the most affiliated articles are Prague University of Economics and Business, University of Gdańsk,

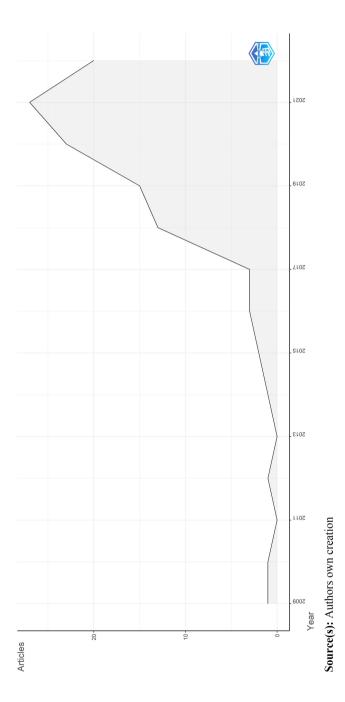


Figure 2. Annual scientific production

The state of family business research in V4

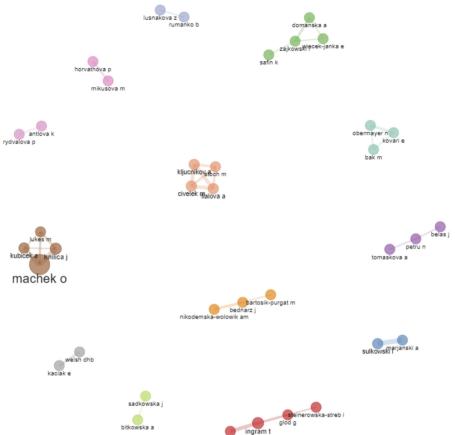


Figure 3.

Source(s): Authors own creation

Slovak University of Agriculture in Nitra, University of Economics in Katowice, University of Social Sciences, University of Finance and Administration (Czech Republic).

Most of the articles describe only FBs, however, 32 deal with the differences between FBs and non-FBs. The size of the research samples shows considerable variation. The average sample size is 1132 companies. (1470 were in the Polish, 651 in the Czech, 194 in the Slovak and 24 in the Hungarian FB studies). Articles using the case study method mostly examine one company, whereas Zajkowski *et al.* (2022), in their quantitative survey-based research, worked with a sample of 43,379 items. In six cases, the respondents of the survey were individuals (customers, students). In these studies the minimum sample size was 31 and the maximum 9667 (Hradský and Sadílek, 2020; Gubik, 2021).

Almost half of the articles surveyed did not apply a precise definition of a FB. In most cases, researchers used ownership and management criteria when defining a FBs. There was only one study that used a condition related to the participation of at least two generations (Hradský, 2020). This is probably because FBs in the V4 are relatively young and many are still managed by the founders. Six studies used self-identification of FBs and four used a surname-matched approach.

| JFBM 14,3 | Title | Author(s) | Source | Year | Total citations |
|------------------------------|--|---|---|------|-----------------|
| | Influence of Family Involvement in Management and Ownership on Firm Performance: Evidence From Poland | Kowalewski, O., Talavera, O., Stetsyuk, I. | Family Business Review | 2010 | 109 |
| 570 | Organizational, local, and global innovativeness of family-owned SMEs depending on firm-individual level characteristics: evidence from the Czech Republic | Ključnikov, A., Civelek, M., Fialova, V., Folvarčná, A. | Equilibrium | 2021 | 37 |
| | How innovativeness of family-owned SMEs differ depending on their characteristics? | Civelek, M., Ključnikov, A., Fialova, V. Folvarčná, A., Stoch, M. | Equilibrium | 2021 | 30 |
| | How social media practices shape family business performance: The wine industry case study | Obermayer, N., Kővári, E., Leinonen, J., Bak, G., Valeri, M. | European Management Journal | 2022 | 28 |
| Table 1. Most cited articles | Entrepreneurship internationalization – Case of Slovak family businesses Source(s): Authors' own creation | Mura, L. | Ad Alta Journal of Interdisciplinary Research | 2019 | 26 |

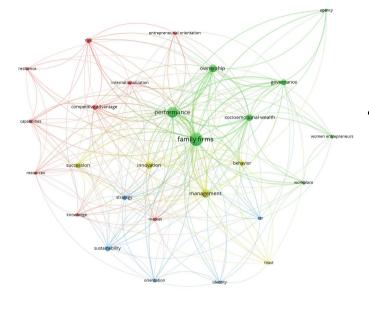
In studies from the V4 more than two-thirds of the papers lack strong theoretical underpinning. The most commonly used theories are SEW (8 papers) and RVB (6 papers), as the majority of studies were conducted after the introduction of the SEW concept.

Cluster analysis

The cluster analysis allowed us to identify research topics that merit attention, which in turn gave us insight into directions for further research through a review of the articles included in each thematic cluster. We identified four clusters and named them: governance (N=42; green), innovation (N=27, yellow), sustainability (N=15, blue) and competitive advantage (N=28, red) (Figure 4). Within the clusters, we sought to identify the impact of the institutional environment and the characteristics of the V4 FBs on their functioning.

Governance cluster. Consistent with previous studies (Xi et al., 2015; Fang et al., 2022), the governance cluster is the largest in our study (N=42). The articles on the governance of FBs from the V4 mostly deal with the influence of family ownership on performance Kowalewski et al., 2010; Jewartowski and Kałdoński, 2015; Bukalska et al., 2021, relationships with external stakeholders (Węcławski and Pernsteiner, 2019; Nikodemska-Wołowik and Bednarz, 2019; Domańska and Zajkowski, 2022) and the specifics of human resource management Horváthová et al., 2020; Hradský, 2020; Machek, 2017. Surprisingly, only a few articles deal with the structure of the top management team or its behaviour Odehnalová and Pirožek, 2018; Bukalska et al., 2021.

Kowalewski *et al.* (2010) focuses on the relationship between family involvement and the financial performance of publicly listed Polish FBs in the period between 1997-2005. Based on average financial performance measures, Polish FBs appeared to be more profitable than non-FBs. However, the period under study may have had a significant impact on the results obtained. The opportunities for the beneficial exploitation of family ties were much greater prior to the accession of Poland to the EU. The formal institutional environment has changed significantly since 2004. It is possible that different results would be obtained if the research



♣ VOSviewer

Source(s): Authors own creation

Figure 4.
The co-occurrence network of high-frequency keywords

was repeated now, almost 20 years after these changes. In addition, the FBs surveyed at that time were younger than the non-FBs (which were largely owned by the State Treasury). In younger companies family management is advantageous due to firm creation and market entry (Schulze *et al.*, 2002). This was also confirmed by a Czech study (Odehnalova and Olsevicova, 2009), which found that FBs grew faster compared to non-FBs in the initial phase of their development. A significant slowdown in the growth of FBs occurred at a time of leadership crisis and reluctance to employ non-family members in management positions.

Polish public FBs are, on average, more leveraged than non-FBs and use more control enhancing mechanisms, resulting in a wedge between control (voting) rights and cash flow rights (Jewartowski and Kałdoński, 2015). The opposite results were obtained by Bukalska et al. (2021) concerning unlisted Polish FBs. They were found to be a rather consistent group of companies that follow a more conservative corporate financial strategy (lower debt ratio), regardless of the characteristics of their CEOs. In general, such behaviour can be explained by the specific funding logic of FBs (Gallo et al., 2004). However, in this region, this may be due to a particularly low level of trust in strangers, which is a consequence of the Soviet era and the denunciations that were widespread at the time, even of those running the smallest craft businesses. For this reason, listed FBs prefer to finance growth with debt rather than by issuing new shares, and the owners of smaller FBs do not want creditors to interfere in their operations.

Family owners in FBs located in the V4 are found to be more responsible (Hnilica *et al.*, 2019), especially in terms of the environment and community (Machek and Hnilica, 2020). This behaviour is due to social ties, identification of family members with the company and other components of SEW, as in the case of FBs in other regions (Berrone *et al.*, 2012). Understanding the importance of SEW for FBs in Poland was described through the lens of the events surrounding the first hostile takeover bid in the post-communist era on the Warsaw Stock Exchange (Campbell and Jerzemowska, 2017). This case contributed to the

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SEW literature by demonstrating the importance of the concept in the context of a contested takeover of an FB.

When managing a business, family owners tend to seek advice from current or former owners rather than external advisors, unless the advice is in areas that require specific qualifications or certifications. Kubíček *et al.* (2021) confirmed such behaviour in the case of Czech family managers, a feature which was earlier recognised in an American context (Perry *et al.*, 2015; Strike, 2013). In the case of FBs from CEE, such behaviour can also be explained by the low level of trust in strangers, a characteristic of the Homo Sovieticus.

The influence of the transition economy from the perspective of the composition of the board of directors on the strategic adaptability of FBs was presented by Odehnalová and Pirožek (2018). They found in Czech cases that management boards of FBs characterised by nepotism, paternalism, a focus on sustainability, risk aversion and centralisation, were able to adapt to the environment much better than a company that did not meet these conditions.

Hradský (2020) found significant differences in the per capita costs of the boards of FBs and non-FBs. His findings support the argument that FBs have to pay non-family members more than family members to recruit and motivate them for managerial positions (Chrisman et al., 2017; Tabor et al., 2018). In CEE, this may be additionally due to a fear of "amoral" familism (Marjański and Sulkowski, 2019). It seems that there is still a higher social value attached to working in multinational corporations is socially more valued than in domestic companies. This is not the case for employees in general. As the case in mature economies (Bassanini et al., 2013; Block, 2010; Sraer and Thesmar, 2007), small FBs in the Czech Republic also offer lower wages than non-family counterparts, but greater job security in return (Machek, 2017).

Innovation cluster. In the yellow cluster, the key concept is innovation. To date, the question of whether the family nature of the business is detrimental or beneficial in terms of innovation has not been clearly answered (Calabrò et al., 2019). Studies from the V4 in this context have mostly been published after 2020. They attempted to answer the question of how the age (Civelek et al., 2021a; Ključnikov et al., 2021), size (Urbaníková et al., 2020; Steinerowska-Streb and Wziątek-Staśko, 2020; Civelek et al., 2021a, b), education (Steinerowska-Streb and Wziątek-Staśko, 2020) and generation of the owner (Civelek et al., 2021a, b; Urbaníková et al., 2020) affect the innovativeness of FBs. The articles also provided information on the impact of COVID-19 on the innovation activities of FBs in V4 (Urbaníková et al., 2020; Baikó et al., 2022).

For the Czechs no differences were confirmed between the level of innovation (Civelek et al., 2021a, b) and the involvement of the successor in innovation activities. In the case of Slovak small and medium-sized FBs, in contrast, it was observed that second-generation FBs were more innovative than first-generation ones (Urbaníková et al., 2020) which is not consistent with results from Western Europe (Kraiczy et al., 2015; Laforet, 2013; Rau et al., 2019). The discrepancy between the results and the results in the West may be due to the fact that in the 1990s it was very innovative in CEE to start your own business. For 50 years, there was a lack of any role models and education on how to run a business. Thus, the founders of FBs did not have the resources to create technologically or organisationally innovative companies. As mentioned by Motylska-Kuzma et al., 2022, they learned management by doing. The current generation of successors has already been educated in business and has grown up in a different formal institutional environment. They may, therefore, have a different approach to innovation. The continuous development of the knowledge of owner managers as a determinant of the innovative capacity of Polish FBs has been pointed out by Steinerowska-Streb and Wziatek-Staśko (2020).

Moreover, Ingram *et al.* (2020) confirmed that innovation output leads to increased organisational performance even in post-transition economy settings, which is in line with studies carried out in mature economies. Also, the strategic commitment of FBs to

advantage. Such a cluster was also identified in the global bibliometric analysis conducted by Xi *et al.* (2015). Marjański *et al.* (2019) proved the positive impact of social capital on the development of Polish FBs. Similarly, Boruc (2018) emphasised that social resources -family and friends - shape future entrepreneurs in Poland at an advanced stage of economic

environmental issues (Haddoud et al., 2021) and the implementation of the creative solutions of

their employees have also been identified as drivers of process innovation (Ingram et al., 2020).

Competitive advantage cluster. The third cluster focuses, in general, on competitive

transition to a market economy.

Other factors analysed by researchers from V4 were the behaviour of FBs in relation to legal, managerial and economic issues (Rydvalova and Antlova, 2020), human resources (Goncarova et al., 2020), intangible resources (e.g., operational strategy, quality management, entrepreneurial orientation and external cooperation) (Zajkowski et al., 2022), the use of digital tools (Pollák and Markovič, 2021) and SEW (Bratnicka-Mysliwiec et al., 2019). Through the study of Polish FBs, Bratnicka-Mysliwiec et al., 2019 provided evidence that SEW and competitive advantage are partially related. Although competitive advantage is only weakly correlated with SEW dimensions, all SEW dimensions are correlated with each other. Moreover, family control and identification with the firm explain competitive advantage, although the relationship is negative. In contrast to most previous studies, which highlighted the benefits of family firms in mitigating agency problems due to the reduction of agency costs, the results for Polish FBs show the negative impact of family involvement in ownership, management and control. Bartnicka-Myśliwiec et al. (2019) suggested that Polish FBs owners should decide to professionalise their companies and focus more on ownership aspects and formal control. This difference in results compared to Western Europe may be due to the much higher concentration of family ownership in Polish companies (70.63%) which results from a lower degree of dependence on outsiders (Feito-Ruiz and Menéndez-Requejo, 2022). However, it has already been shown that the influence of the family on performance is often in the form of an inverted U, with the inflection point fluctuating around 50% for Western European companies (Pindado et al., 2014).

In the face of dramatic changes brought on by Covid-19 and the Russia–Ukraine war, V4 researchers shifted their focus from the growth and development of FBs to their survival and resilience (Wieczorek-Kosmala *et al.*, 2021; Machek *et al.*, 2019; Marjanski and Sułkowski, 2021; Żukowska *et al.*, 2021).

Academic studies related to the survivability and growth of FBs have shown the crucial importance of the internationalization domain (Alayo et al., 2019), which is a relatively young research field (Arregle et al., 2021). Hence, it is not surprising that in our database there are only a few papers dealing with this topic and more specifically, with the drivers of cross-border activity. Mura (2019) showed that FBs willing to internationalise represent mainly the production, trade and transport and logistics sectors. On the whole, a significant proportion of enterprises in the CEE countries are active in traditional industries. However, the level of innovation is lower than in Western Europe. He also observed that the strongest motivators for starting international activities were related to external forces (i.e., saturated domestic market and fierce competition in the domestic market). Other researchers argued for the positive impact of external management, FB experience (Pini and Tchorek, 2022) and other factors similar to those affecting non-FBs (e.g., the search for strategic assets) (Daszkiewicz, 2019).

Sustainability. In the context of FBs, there has been a relatively recent increase in scientific debate regarding their sustainability (over 80% were published between 2015 and 2019) (Ferreira et al., 2021). These papers addressed several issues such as the factors that foster or hinder sustainability (Broccardo et al., 2019; Memili et al., 2018), the sustainable practices of FBs compared to those of non-FBs (Miroshnychenko and De Massis, 2022) and the financing of sustainability practices (Xiang et al., 2019). Researchers from V4 covered similar topics.

Mikušová *et al.* (2020) and Horbach *et al.* (2023) compared FBs and non-FBs in terms of three dimensions of sustainability. Their research results show that family ownership positively affects social and ecological sustainability practices, but seems irrelevant concerning economic sustainability. However, in relation to social sustainability, Slovak researchers found contradictory findings (Rumanko *et al.*, 2021). The reason for such discrepancies may be found in the fact that FBs are not homogeneous, and they differ in their level of implementation of sustainable practices and standards (Domańska *et al.*, 2022). Due to an FB's innovativeness (Horbach *et al.*, 2023) and in relation to its economic development (Domańska *et al.*, 2022), a higher level of sustainable development can be achieved.

Family members are aware that their reputation and image are closely identified with that of the firm because family and firm usually share the same name (Dyer and Whetten, 2006). FBs in Slovakia perceived such overlap between family and firm names as a potential risk that could threaten intergenerational exchange (Tomaskova et al., 2021). This may be due to the still low social value of being an entrepreneur, especially if the family entity business is engaged in low innovation activities. It should be noted, however, that this perception of the entrepreneurial individual is changing. To mitigate such a risk, firms can engage in sustainability practices that positively affect reputation in the short and long term (Curado and Mota, 2021). A study conducted in Poland proved that FBs involve in prosocial activities aimed at providing benefits to local communities and those beyond national borders (Bielawska, 2021). Apart from their reputation and the desire to leave a legacy, FBs were motivated by their values to engage in charitable and philanthropic activities. According to Jurásek et al. (2021), FB owners communicate values related to SEW, such as social support, collaboration and shared group identity.

Future research proposals

The number of empirical studies on FBs in the V4 has been on the increase. However, our review highlights the need for future research in several areas. First, more research is needed to explore the regional context and its impact on V4 FBs. Researchers need to consider the institutional environment (both formal and informal) at every stage of their research projects. Currently, it appears that most of the papers in our sample rarely address these issues, and when they do, it is usually just a brief mention of the transformation and its consequences for the FBs in the introduction used to point out a research gap. Therefore, a deeper understanding of the regional context of V4 countries is needed.

The second research gap relates to the generational differences between incumbents and successors and the impact of these differences have on the growth of FBs during their collaboration. Many V4 FBs are still led by the founding generation who grew up in a very different institutional environment than successors. The founders were raised and educated in the socialist era when breaking the law was considered a kind of "heroism", and property rights were not protected. The generation of successors spent their childhood close to the end of the socialist era. They were already educated and gained their professional experience in the era of the free market, access to Western culture and globalisation. These differences may lead to a different way of managing a business or making decisions, e.g., in terms of internationalisation, professionalisation, clustering or innovation. Despite the importance of these generational differences, the reviewed articles addressed this issue only marginally. They studied, for example, the intergenerational dynamics of knowledge creation (Preciuk and Wilczynska, 2020) and the effects of generational change (Baranyai and Kozma, 2019; Dudek and Pawlowska, 2022).

The third research gap concerns the governance of FBs. The governance cluster is the largest in our study. A wide variety of issues have attracted the attention of researchers in this field of study. In general, however, corporate governance is the main subject of their

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research. Nevertheless, family governance mechanisms are still in their infancy. Family governance mechanisms such as family meetings and family councils are considered crucial for FBs to improve interfamily communication and long-term sustainability (Parada et al., 2020), but they are usually adopted by second- or subsequent generations (Arteaga and Escribá-Esteve, 2021). This implies that, in the case of V4 FBs, these mechanisms are just beginning to develop. Furthermore, as Koladkiewicz (2016) argues, they may have an informal character. Therefore, it would be interesting to explore the evolution of family governance mechanisms in the V4 countries through longitudinal studies.

Although the tradition of FBs was forcibly interrupted in the countries of the Soviet block, entrepreneurs today face many challenges that are similar to those in other developed countries where the tradition has been continuous. Therefore, we suggest conducting comparative studies between Western FBs and FBs from the V4 countries, which are still rare, based on recent research agendas (e.g., Humphrey *et al.*, 2021; Bornhausen, 2022; Lohwasser *et al.*, 2022). However, given the limited cooperation between researchers in CEE, we also encourage the development of interregional partnerships. We believe there is significant value in conducting international research in a similar institutional setting.

Conclusion and limitations

Our review shows that FBs in transition economies have scarcely been explored in the mainstream debate on family entrepreneurship. We identified main research streams, which are divided into four clusters: governance, innovation, sustainability and competitive advantage. We also identified the most cited papers, the authors' country of origin and the journals that publish papers by V4 researchers.

Our research is not without its limitations but this may provide opportunities for further research. We used only one database – Web of Science. However, a relatively small number of journals from CEE are indexed in the WoS; therefore, local results concerning the region are not known to a wider range of researchers. V4 is considered an emerging area in FB research and a wider selection of papers and studies, including papers written in national languages, books and PhD dissertations would provide deeper insight into the work of FB researchers in the region. The present study concentrated on the work of researchers from the region and excluded possibly relevant studies written by academics with affiliations outside the V4. The disproportionate number of articles from the various countries did not allow for deeper cross-country comparisons. The lack of previous research on the topic makes it impossible to verify and compare the obtained results.

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| Appendix | x | | | | | | | The state of |
|---|---|--|--|--|---|--|-------------|--------------------------------------|
| ARE the findings consistent with Western results? | | | | | | | (continued) | family business research in V4 |
| ARE t consis Weste | NO | NO | YES | ON ON | NO NO | YES | | 583 |
| ARE comparisons made with the Western results? | NO | NO | YES | YES | NO | NO | | |
| Does the regional/ cultural context have been considered? | NO | YES | YES | YES | YES | YES | | |
| Cluster | YELLOW | GREEN | RED | GREEN | GREEN | BLUE | | |
| Reference from WEB of science | Bajko, N., Fueloep, Z., & Percsi, K. (2022). Changes in the Innovation- and Marketing- Habits of Family SMEs in the Foodstuffs Industry, Caused by the Coronavirus Pandemic in Humoray, Suscional-lifer, 1469, 2014 | Branyai, T., & Kozna, M. (2019). Family Firms with New Leaders in the Global Market.—A Potential Success STory? Acta | Deconomica, 93, 101–102. Bednarz, J., Bartosik-Purgat, M., Jastrzebski, T., & Cirella, G. (2021). Young Consumer Perception Towards Family Firms: Relationship Building And Gender. Entrepreneurial Business And Economics Beriew, 10(1), 161–174. | Benacek, Vot.), 101–174 Benacek, V., & Michalikova, E. (2016). The Factors of Growth of Small Family Businesses—A Robust Estimation of the Behavioural Consistency in Panel Data Models. Prame Fornomic Paners, 25(1), 85–08 | Biegalo, M. (2022). Search Funds Characteristics of a New Group of Investors in Poland for Family Businesses Facing the Lack of Succession. Central European Management Formed 2000, 27, 52 | Management Journal, 2004), 47–52. Bielawska, A. (2021). Social Involvement of Polish Family Businesses. Sustainability, 13(17) | | |
| Authors | Bajko <i>et al.</i> (2022) | Baranyai and Kozma (2019) | Bednarz <i>et al.</i> (2021) | Benacek and Michalikova (2016) | Biegajlo (2022) | Bielawska (2021) | | Table A1. |
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| 584 | ARE the findings consistent with Western results? | ON | NO | ON ON | YES | YES, NOT DIRECTLY | (continued) |
|-----------|---|---|---|---|---|--|-------------|
| | ARE comparisons made with the Western results? | NO | NO | ON | ON | YES | |
| | Does the regional/ cultural context have been considered? | YES | YES | ON | ON | NO | |
| | Cluster | YELLOW | RED | YELLOW | RED | GREEN | |
| | Reference from WEB of science | Bitkowska, A., Moczydłowska, J., Leszczewska, K., Karasiewicz, K., Sadkowska, J., & Zelazko, B. (2022). Young Consumers' Perceptions of Family Firms and Their Purchase Intentions The Polish Experience. Sustainability 14(2)). | Bouchanger (N. 1921). Friends, and Money—What Makes an Entrepreneur? Analysis of Data from Poland, 1993–2013. Polish Sociological Review 2014.4–60. | Bratticka-Mysliwiec, K., & Ingram, T. (2022). Demystifying the Role of Slack Resources and Paradox Mindset for Organizational Creativity in Family and Non-Family Firms. Problemy Zarzadzania-Management Issues, 2009, 176–196. | Bratnicka-Mysliwiec, K., Wronka-Pośpiech, M., & Ingram, T. (2019). Does Socioemotional Wealth Matier for Competitive Advantage? A Case of Polish Family Businesses. Journal of Entrepreneurship, Management and Fungarion 15(1) | Bukalski, E., Zinecker, M., & Pietrzak, M. (2021). Socioemotional Wealth (SEW) of Family Firms and CEO Behavioral Biases in the Implementation of Sustainable Development Goals (SDGs). Energies, 14(21) | |
| | Authors | Bitkowska <i>et al.</i> (2022) | Boruc (2018) | Bratnicka-Mysliwiec and Ingram (2022) | Bratnicka-Mysliwiec et al. (2019) | Bukalska <i>et al.</i> (2021) | |
| Table A1. | NR. | 2 | ∞ | 6 | 10 | 11 | |

| <u>R</u> | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|----------|------------------------------------|--|---------|---|--|---|
| 12 | Campbell and Jerzemowska (2017) | Campbell, K., & Jerzenowska, M. (2017). Contested takeovers of family firms and socioemotional wealth, A case study. Baltic | GREEN | YES | NO | NO |
| 13 | Civelek <i>et al.</i> (2021a) | Civelek, M. Kljucnikov, A., Fialova, V., Folvarcna, A., & Stoch, M. (2021a). How innovativeness of family-owned SMEs differ depending on their characteristics? Equilibrium-Quarterly Journal Of Economics And Economics Delian, 1200, 412, 420. | YELLOW | NO | NO | NO |
| 14 | Civelek <i>et al.</i> (2021b) | Civelek, M. Kljucnikov, A., Fialova, V., Folvarcna, A., & Stoch, M. (2021b). Major Obstacles In Innovative Activities Of Family- Cowned Smes: Evidence From Czechia. Fornamis and Socialogy 14(9), 137, 140 | YELLOW | NO | YES | NO |
| 15 | Daszkiewicz (2019) | Daszkiewicz, N. (2019). Internationalisation Patterns of Polish Family High-Tech Firms. Entrepreneurial Business and Economics | RED | NO | NO | YES |
| 16 | Domanska et al. (2022) | Domanska, 14, 147–103 Domanska, A. Wiecek-Janka, E., & Zajkowski, R. (2022). Implementing Sustainable Development Concept: A Typology of Family Firms in Poland. Sustainability, 14(7) | BLUE | ON | YES | N/A |
| | | | | | | (continued) |

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|--------------|---|--|--|---|--|---|-------------|
| 586 | ARE the findings consistent with Western results? | YES | NO | NO | NO | NO | (continued) |
| | ARE comparisons made with the Western results? | NO | NO | NO | NO | YES | |
| | Does the regional/ cultural context have been considered? | YES | ON ON | NO | NO | ON ON | |
| | Cluster | GREEN | YELLOW | GREEN | YELLOW | YELLOW | |
| | Reference from WEB of science | Domanska, A., & Zajkowski, R. (2022). Barriers to gaining support: A prospect of entrepreneurial activity of family and nonfamily firms in Poland. Equilibrium-Quarterly Journal Of Economics And Economic Policy, 1911-294. | Dudek, M., & Pawlowska, A. (2022). Can Buddek, M., & Pawlowska, A. (2022). Can succession improve the economic situation of family farms in the short term? Evidence from Poland based on panel data. Land Use Policy, 112 | Dulski, P., Ilnicki, A., & Slomka, W. (2022). Problems Of Human Resource Management In A Family Business. Ad Alta-Journal of Interdiscining Research, 1207, 73, 78 | El Shoubaki, A., Laguir, I., Stekelorum, R., & Hnilica, J. (2022). CEO satisfaction and SME innovation: Unveiling the role of family involvement. Applied Economics, 54(53), 6160, 6178. | Office of the series, M., & Uhlaner, L. (2022). Disentangling succession and entrepreneurship gender gaps: Gender norms, culture, and family. Small Business Economics, 58(2), 997–1013 | |
| | Authors | Domanska and Zajkowski (2022) | Dudek and Pawlowska (2022) | Dulski <i>et al.</i> (2022) | El Shoubaki <i>et al.</i> (2022) | Feldmann et al. (2022) | |
| Table A1. | R. | 17 | 18 | 19 | 20 | 21 | |

| Ŗ. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|----|------------------------------------|---|---------|---|--|---|
| 22 | Goncarova <i>et al.</i> (2020) | Goncarova, Z., Pitekova, J., & Vrablikova, M. (2020). Assessment of the Impact of Selected Satisfaction Parameters on the Competitiveness of Family Tourism. Marketing and Management of Innovations, A 131–143 | RED | ON | NO | NO |
| 73 | Gorska-Warsewicz et al. (2020) | 4, 131–143. Gorska-Warsewicz, H., Debski, M., Rejman, K., & Laskowski, W. (2020). The Specificity of Family Firms Providing Accommodation Services—The Experience of a Post-Socialist Country 30 Years after the Economic Transformation. Statistical bility. 1994) | BLUE | YES | YES | YES |
| 24 | Grencikova <i>et al.</i> (2020) | Grecikova, A., Kordos, M., & Berkovic, V. (2020). The Impact of Industry 4.0 on Jobs Creation within the Small and Medium-Sized Enterprises and Family Businesses in Storolic, Administrative Science, 1029. | RED | YES | NO | ON |
| 25 | Gubik (2021) | Gubik, A. (2021). Entrepreneurial career: Factors influencing the decision of Hungarian Students. Entrepreneurial Business And | RED | YES | YES | YES |
| 26 | Haddoud <i>et al.</i> (2021) | Economics Review, 3(5), 45–50. Haddoud, M., Onjewu, A., & Nowinski, W. (2021). Environmental commitment and innovation as catalysts for export performance in family firms. Technological Forecasting And Social Change, 173 | YELLOW | YELLOW YES, INDIRECTLY | YES | NO |
| | | | | | | (continued) |

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| 14,3 | ARE the findings consistent with Western results? | | | | | | (continued) |
|-----------|---|--|---|--|---|---|-------------|
| 588 | ARE th consiste Western | N/A | NO | YES | NO | ON | • |
| | ARE comparisons made with the Western results? | YES | O _N | YES | NO | NO | |
| | Does the regional/ cultural context have been considered? | YES | YES | YES | NO | ON | |
| | Cluster | RED | GREEN | BLUE | BLUE | GREEN | |
| | Reference from WEB of science | Hadrys-Nowak, A. (2018). Family Entrepreneurship Orientation in Family Owned SMEs: A Key Resource for Internationalization? Entrepreneurial Business and Economics Review, 6(2), 153–160 | Hulica, J., Uhlaner, L. M., Machek, O., Kubiček, A., Lukeš, M., Jurek, M., & Štamfestová, P. (2019). The Role of Responsible Ownership and Family in Privately Held Firms with Multiple Owners: Preliminary Findings from the Czech Republic, Central European Business Review, | doly, 1–17. Horbop, V., & Stejskal, J. (2022). Horbach, J., Prokop, V., & Stejskal, J. (2022). Determinants of firms' greenness towards sustainable development: A multi-country analysis. Business Strategy and the | Environment, 1–14 Horska, E., Petrilak, M., Sedik, P., & Nagyova, L. (2020). Factors Influencing the Sale of Local Products through Short Supply Chains: A Case of Family Dairy Farms in Slovakia. Scaedisch: 11, 1999. | Sustainaning, 12(20) Horvathova, P., Mikusova, M., & Kashi, K. (2020). Comparison of Human Resources Management in Non-Family and Family Businesses: Case Study of the Czech Republic. Sustainability, 12(14) | |
| | Authors | Hadrys-Nowak (2018) | Hnilica <i>et al.</i> (2019) | Horbach <i>et al.</i> (2023) | Horska <i>et al.</i> (2020) | (2020) | |
| Table A1. | NR. | 27 | 78 | 53 | 30 | 31 | |

| NR. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|-----|---|--|------------|---|--|---|
| 32 | Hradsky (2020) | Hradsky, O. (2020), Comparison of remuneration in family and non-family firms in the Czech Republic, Journal of Family | GREEN | NO | NO | YES |
| 33 | Hradsky and Sadilek (2020) | Business Management, 10(3), 265–276 Hradsky, O., & Sadilek, T. (2020). Motivation of Generation Y Members working in their Parents' Businesses. Journal of East | YELLOW | YES | NO | NO |
| 34 | Hrivnák <i>et al.</i> (2020) | European Management Studies, 20(1), 33–34 Hrivnak, M., Rohacikova, O., & Schwarcz, P. (2020). What Drives the Private Innovation in Rural Areas? In-Depth Case Study of Slovak | YELLOW | NO | YES | YES |
| 35 | Ingram and Bratnicka- Mysliwiec <i>et al.</i> (2019) | Nural Region. Administrative Sciences, 10(3) Ingram, T., & Bratmicka-Mysliwiec, K. (2019). Organizational Resilience of Family Businesses. Problemy Zarządzania, 2(82), 108, 204. | RED | NO | NO | NO |
| 36 | Ingram and Glod (2018) | Ingram, T., & Glod, G. (2018). Organizational Ingram, T., & dlod, G. (2018). Creatience of family business: Case study. | RED | NO | NO | NO |
| 37 | Ingram <i>et al.</i> (2020) | high and the state of the state | YELLOW YES | YES | YES | YES, NOT ALL |
| 38 | Janiszewska and Ossowska (2021) | Managentett, 23(4), 701–710 Janiszewska, D., & Ossowska, L. (2021). Food Festival Exhibitors' Business Motivation. Sustainability, 13(9) | RED | NO | NO | YES |
| | | | | | | (continued) |

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| 590 | ARE the findings consistent with Western results? | NO | YES | YES, NOT ALL | YES, NOT DIRECTLY | YES, NOT ALL | (continued) |
| | ARE comparisons made with the Western results? | NO | YES | YES | NO | YES | |
| | Does the regional/ cultural context have been considered? | NO | YES | YES | NO | ON | |
| | Cluster | GREEN | BLUE | GREEN | YELLOW | YELLOW NO | |
| | Reference from WEB of science | Jewartowski, T., & Kaldonski, M. (2015). Family Control and Debt When Dual-Class Shares Are Restricted: The Case of Poland. Emerging Markets Finance and Trade, 51(1), | Jursek, M., Petru, N., Caha, Z., & Belas, J. (2021). Values of Family Businesses in Czech Republic in The Context of Socioemotional Wealth. Economics and Sociology, 14(2), 184–908 | Junk, N. C., Krizkova, A., Pospisilova, M., & Cavender, G. (2019). Blending, credit, context. Doing business, family and gender in Czech and US copreneurships. International Small and Business Lournal 37(1), 317, 349 | Eacistics Foundary of Programmers Facials, E., Koladkiewicz, I., Thongpapanl, N. (Tek), & Wojtyra, M. (2021). The role of social networks in shaping entrepreneurial exit strategies. International Entrepreneurship | and wangement John, 17(4), 1013–1003. Klijucnikov, A. Civelek, M., Fialova, V., & Folyarcna, A. (2021). Organizational, local, and global innovativeness of family-owned SMEs depending on firm-individual level characteristics: Evidence from the Czech Republic. Equilibrium-Quarterly Journal Of Economics And Economic Policy, 16(1), 169–184. | |
| | Authors | Jewartowski and Kaldonski (2015) | Jurasek <i>et al.</i> (2021) | Jurik <i>et al.</i> (2019) | Kaciak <i>et al.</i> (2021) | Kljucnikov <i>et al.</i> (2021) | |
| Table A1. | NR. | 39 | 40 | 41 | 42 | 43 | |

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| findings t with esults? | r all | | r all | | | r all | (continued) | family business research in V4 |
| ARE the findings consistent with Western results? | YES, NOT ALL | YES | YES, NOT ALL | ON | NO | YES, NOT ALL | (00) | 591 |
| | Y | <i>></i> | <i>y</i> | 4 | ۷. | ~ | | |
| ARE comparisons made with the Western results? | | | | | | | | |
| ARE cc made w Wester | NO | NO | YES | NO | NO | YES | | |
| nal/ t have d? | | | | | | | | |
| Does the regional/ cultural context have been considered? | | | | | | | | |
| Does the culture been continued to the c | NO | NO | YES | YES | YES | NO | | |
| Cluster | YELLOW | YELLOW | GREEN | Q. | GREEN | GREEN | | |
| Ch | | | . | RED | | | | |
| Reference from WEB of science | Kocianova, A., Sedliacikova, M., Schmidtova, I., & Moresova, M. (2022). Specifics Of Family Businesses In The Woodworking And Furniture Industry In Slovakia. Acta Familtan's Xylokosiae Zvolan 64(1) 133-133 | Koraus, A. Haviennikova, K. Gombar, M., Cernak, F., & Felcan, M. (2020). Dimensions and their elements affecting the innovative activities of agricultural SMEs toward their sustainable development. Entrepreneurship | And Sustaination Assess, 9(c), 1142–1101 Kowalewski, O., Talavera, O., & Stetsyuk, I. (2010) Influence of Family Involvement in Management and Ownership on Firm Performance: Evidence From Poland. Family Business Review 93(1), 45–50 | Kroslakova, N., Khouri, S., Cevirik, M., Tomaskova, A., Drabik, P., & Derkawi, H. (2021). The Business Environment of Family Enterprises in Slovakia-Perception of External Barriers. Polish Journal of Management Studies, 2013, 225 | Kranagement Studies, 24(4), 321–333 Krzywanski, T. (2022). The new Polish family foundation: Legal framework and tax considerations. Trusts and Trustees, 28(6), 530–530. | Advice-seeking process in family businesses: A qualitative study. Journal of Family Business Management, 11(1), 19–31 | | |
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| Authors | Kocianova <i>et al.</i> (2022) | Koraus <i>et al.</i> (2020) | Kowalewski <i>et al.</i> (2010) | Kroslakova <i>et al.</i> (2021) | Krzywanski (2022) | Kubicek <i>et al.</i> (2021) | | |
| NR. | 44 | 45 | 46 | 47 | 48 | 49 | | Table A1. |

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| R. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|----|-----------------------------------|--|---------|---|--|---|
| 20 | Kubicek and Machek (2022) | Kubicek, A., & Machek, O. (2022). Status conflict in family firms: A multilevel conceptual model. Journal of Family Business Management 12(4), 1009, 1049. | GREEN | NO | NO | NO |
| 51 | Kuruppuge and Gregar (2018) | Managemen, 12(4), 1220-1704. Kuruppuge, R. H., & Gregar, A. (2018). Survival and Longevity of Family Businesses: A Case of Eastern Business Culture. E + M Flonomica, Management, 21(4), 150-175. | RED | NO | NO | NO |
| 52 | Kusa <i>et al.</i> (2022) | Kusa, R., Suder, M., Barbosa, B., Glinka, B., & Duda, J. (2022). Entrepreneurial behaviors that shape performance in small family and non-family hotels during times of crisis. International Entrepreneurship and Management Journal 18(4), 1455, 1575. | RED | NO | YES | YES, NOT ALL |
| 23 | Lusnakova <i>et al.</i> (2019) | Lusnakova, Z., Jurickova, Z., Salbidorova, M., & Lencesova, S. (2019). Succession as a sustainability factor of family business in Slovakia. Equilibrium. Quarterly Journal of Economic 2nd Economic Deliver 14(2). | YELLOW | YES | NO | NO |
| 54 | Machek (2017) | Machek, O. (2017). Employee Compensation and Job Security in Family Firms: Evidence from the Czech Republic. Journal of East European Management Studies, 22(3), 362–373. | GREEN | YES | YES | YES |
| 25 | Machek (2018) | John Stander, O. (2018). Where have all the countries of origin gone? A note on the neglect of firm nationality in family business studies. Journal of Family Business Management, 8(3), 331–338 | RED | O _N | N/A | N/A |
| | | | | | | (continued) |

| JR. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|-----|-----------------------------------|---|---------|---|--|---|
| 26 | Machek and Hnilica (2015) | Machek, O., & Hnilica, J. (2015). Copreneurship and its Impact on Financial Characteristics of Companies. Ekonomický | GREEN | NO | NO | NO |
| 57 | Machek and Hnilica (2020) | Casobis gourna of Economics, vol.) Machek, O., & Hnilica, J. (2020). The effects of goals attainment on CEO-owner satisfaction and the role of family involvement, Journal of Econics. Management, 1009, 118, 197 | GREEN | NO | YES | YES, NOT ALL |
| 28 | Machek <i>et al.</i> (2019) | Machek, O., Hnilica, J., & Lukeš, M. (2019). Stability of family firms during economic downturn and recovery. Journal of East European Management Studies, 24(4), 566–583. | RED | YES | YES | YES |
| 29 | Machek and Kubicek (2021) | Machek, O., & Kubicek, A. (2021). Wise leaders do not let relationship conflicts ruin their family businesses. Organizational Dynamics 50(2) | GREEN | NO | N/A | N/A |
| 09 | Marjanski and Sulkowski (2019) | MarjanskiA, & Sulkowski Łukasz. (2019). The Evolution of Family Entrepreneurship in Poland: Main Findings Based on Surveys and Interviews from 2009 to 2018. Entrepreneurial Business and Economics Passion, 7(1) 05, 116. | GREEN | YES | NO | NO |
| 61 | Marjanski and Sulkowski (2021) | Marjanski, A., & Sulkowski, I. (2021). Marjanski, A., & Sulkowski, I. (2021). Consolidation strategies of small family firms in Poland during the Covid-19 crisis. Entrepreneurial Business And Economics Review, 9(2), 167–182 | RED | YES | NO | NO |
| | | | | | | (continued) |

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| 14,3 59 4 | ARE the findings consistent with Western results? | YES | C | N/A | YES | C | (continued) |
|---------------------|---|--|--|---|---|---|-------------|
| 334 | ARE comparisons Amade with the co | YES YI | NO NO | NO | YES Y | ON | |
| | Does the regional/ cultural context have been considered? | YES | ON | YES | YES | YES | |
| | Cluster | RED | YELLOW | BLUE | YELLOW | GREEN | |
| | Reference from WEB of science | Marjanski, A., Sulkowski, Ł., Marjanska- Potakowska, J., & Staniszewska, K. (2019). Social capital drives SME growth: A study of family firms in Poland. German Journal of Human Resource Management, 33(3), 280– 304 | Organizational Psychological Capital Organizational Psychological Capital of Family Franchise Firms Through the Lens of the Leader-Member Exchange Theory. Journal of Leadership and Organizational Studies 21(2) 200-209 | Mikusova, M., Friedrich, V., & Horvathova, P. (2020). Who is More Sustainable? Family Business or Non-Family Business? Czech Fridance Sustainability, 1944. | Minarova, M., Mala, D., & Smutny, F. (2020). Enotional Intelligence of Managers in Family Businesses in Slovakia. Administrative Sciences 1000. | Miodenovska-Jaroszewicz, E., & Szczepkowska, M. (2020). Analysis of the Medical Companies Operating in the Polish Capital Market. Problemy Zarządzania, 3(89), 84–102 | |
| | Authors | Marjanski <i>et al.</i> (2019) | Memili <i>et al.</i> (2014) | Mikusova <i>et al.</i> (2020) | Minarova <i>et al.</i> (2020) | Mioduchowska- Jaroszewicz and Szczepkowska (2020) | |
| Table A1. | NR. | 62 | 63 | 64 | 65 | 99 | |

The state of family business research in V4

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| | יר: | 4: | ٦ |

| ARE the findings consistent with Western results? | YES | YES, NOT ALL | NO | NO | NO | ON |
|---|--|--|--|---|---|---|
| ARE comparisons made with the Western results? | YES | YES | NO | NO | NO | NO |
| Does the regional/ cultural context have been considered? | YES | YES | YES | ON | ON | YES |
| Cluster | YELLOW | YELLOW | RED | BLUE | GREEN | GREEN |
| Reference from WEB of science | Moresova, M., Sedliacikova, M., Drabek, J., Suler, P., & Vetrakova, M. (2021). The Impact of Internal Determinants on Management of Family Business in Slovakia. Polish Journal of Management of Paris, Parish Journal of Management of Parish Business in Slovakia. Polish Journal of Parish Journal of Par | Management Studies, 24(4), 301–320 Motylska-Kuzma, A., Szymanska, I., & Safin, K. (2022). Family influence and succession strategies in private businesses at the cusp of leadership change: Comparison between family firms and lone founder enterprises. Journal of Family Business Management, phood of priving | Aura, L. (2019). Entrepreneurship Internationalization – Case of Slovak Family Businesses. Ad Alta: Journal of Letendicinian December 001, 292, 292 | Mysakova, D. (2016). Investment opportunities for family businesses in the field of use of biogas plants. E & M Ekonomie Management 10(4) 10-29 | a Management, 19(4),13-5-52. Nikodemska-Wolowik, A. M., & Bednarz, J. (2019). Family Enterprises in the Context of Consumer Ethnocentrism and Relationship. Decitle Beddom: 75-69-69. | Duituing, Frobenty Zarządzania, 10ch, 17–22 Nikodemska-Wolowik, A. M., Bednarz, J., Wach, D., Little, J. P., & Kubik, M. A. (2020). Building aware and unaware consumers' trust towards family business: Evidence from Poland. Entrepreneurial Business and Economics Review, 8(3), 135–154 |
| Authors | Moresova <i>et al.</i> (2021) | Motylska-Kuzma <i>et al.</i> (2022) | Mura (2019) | Mysakova <i>et al.</i> (2016) | Nikodemska-Wolowik and Bednarz (2019) | Nikodemska-Wolowik et al. (2020) |
| NR. | 29 | 89 | 69 | 70 | 71 | 72 |

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|-----------|---|--|---|---|--|---|---|-------------|
| 596 | ARE the findings consistent with Western results? | ON | YES, NOT DIRECTLY | YES | YES | ON | NO | (continued) |
| | ARE comparisons made with the Western results? | NO | NO | YES | YES | NO | YES | |
| | Does the regional/ cultural context have been considered? | YES | NO | ON ON | NO | YES | ON ON | |
| | Cluster | BLUE | RED | GREEN | GREEN | GREEN | BLUE | |
| | Reference from WEB of science | Nikodemska-Wolowik, A. M., Zientara, P., & Zamojska, A. (2021). A family-enterprise collective certification trademark: consumer insight, Journal of Family Business | Novotna, K., Lusnakova, Z., & Hanova, M. (2022). Aspects Affecting Growth of Family Businesses FCONOMFS. 10(10) | Obermayer, M., Kovari, E., Leinonen, J., Bak, G., & Valeri, M. (2022). How social media practices shape family business performance: The wine industry case study. European Management Journal 40(3), 360–371 | Odehnalova, R. (2009). Agent-based simulation of development stages of family businesses. E & M Ekonomie Management 19(4) 77–83. | a management, 12(4), 17.05 Corporate board composition in family businesses. Evidence from the Czech Republic. Management Journal of Contemporary Management Issues, 23(2), | 2021.74 Pannovic, I., Obermayer, N., & Kovari, E. (2022). Online branding strategies of family SME wineries: A Hungarian-German comparative study. Journal of Family Business Management, 12(3), 450–467 | |
| | Authors | Nikodemska-Wolowik et al. (2021) | Novotna <i>et al.</i> (2022) | Obermayer <i>et al.</i> (2022) | Odehnalova and Olsevicova (2009) | Odehnalova and Pirozek (2018) | Paunovic <i>et al.</i> (2022) | |
| Table A1. | NR. | 73 | 74 | 75 | 92 | 77 | 82 | |

| The state of |
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| family |
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| research in V4 |
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| R | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|----|---------------------------------------|---|---------|---|--|---|
| 62 | Petru <i>et al.</i> (2020) | Petru, N., Kramolis, J., & Stuchlik, P. (2020). Marketing Tools in the Era of Digitization and Their Use in Practice by Family and Other Businesses. E & M Ekonomie a Management, 22(1) 100, 214 | BLUE | NO | NO | ON |
| 80 | Petru <i>et al.</i> (2018) | 2013, 2014, 2014, K., & Tomaskova, A. (2018). Comparison of Marketing Vitality of Family and Non-Family Companies Doing Business in Czech Republic. Economics and Socialogy 11(2), 138-156. | BLUE | NO | NO | NO |
| 81 | Pijet-Migon and Krolikowska (2020) | Pijet-Migon, E., & Krolikowska, K. (2020). Rebirth of viticulture and associated changes in the rural areas of Lower Silesia, SW Poland. | BLUE | YES | NO | N/A |
| 85 | Pini and Tchorek (2022) | Pini, M., & Tchorek, G. (2022). Comparative analysis of export determinants in Italian and Polish firms: The moderating role of nonfamily management. Journal of Entrepreneurship, Management and Investigation 18(2). Article 9. | RED | NO | YES | NO |
| 83 | Pollák and Markovič (2021) | Pollak, F., & Markovic, P. (2021). Size of Business Unit as a Factor Influencing Adoption of Digital Marketing: Empirical Analysis of SMEs Operating in the Central European Market. Administrative Sciences, 11(2). Actiol. 2 | RED | YES | NO | NO |
| 8 | Preciuk and Wilczynska (2020) | Preciult, P., & Wilczynska, E. (2020). Intergenerational Familial Ambidexterity in Polish Family Firms. Central European Management Journal, 28(4), 107–133 | YELLOW | YES | YES | YES |

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| NR. | NR. Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|-----|----------------------------------|---|------------|---|--|---|
| 82 | Randolph <i>et al.</i> (2019) | Randolph, R. V., Alexander, B. N., Debicki, B. J., & Zajkowski, R. (2019). Untangling non-economic objectives in family and non-family SMEs. A goal systems approach. Journal of Decisions of 277, 297 | GREEN | YES | YES | YES, NOT ALL |
| 98 | Rieg <i>et al.</i> (2021) | Pusilies, Reseach, 39, 317–32. Rieg, R., Zarzycka, E., & Dobroszek, J. (2021). Determinants of separating management accounting from financial accounting in SMEs and Family Firms - evidence from Poland and Germany. Journal of East European Management Studies, 26(2), 214–349. | GREEN | YES | YES | NO |
| 87 | Rumanko <i>et al.</i> (2021a) | Rumanko, B., Kozakova, J., Urbanova, M., & Hudakova, M. (2021a). Family Business as a Bearer of Social Sustainability in Multinationals-Case of Slovakia, | BLUE | NO | YES | NO |
| 88 | Rumanko <i>et al.</i> (2021b) | Runanko, B., Lusnakova, Z., Moravanska, M., & Sajbidorova, M. (2021b). Succession as a Risk Process in the Survival of a Family Business-Case of Slovakia. Journal of Risk | YELLOW YES | YES | YES | YES |
| 68 | Rydvalova and Antlova (2020) | and Thrancla Management, 140,0) Rydvalova, P., & Antlova, K. (2020). Vitality and Continuity of Family Businesses, Journal of Business Economics and Management, 21(5), 1432–1450 | RED | YES | NO | YES |
| | | | | | | (continued) |

| The state of |
|----------------|
| family |
| business |
| research in V4 |

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| R. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|----|---------------------------------------|--|---------|---|--|---|
| 06 | Rydvalova <i>et al.</i> (2016) | Rydvalova, P., Horynova, E.K., & Zbrankova, M. (2016).Family Business as Source of Municipality Development in The Czech Republic, Amfiteatru Economic, 18(41), 168–183 | GREEN | YES | NO | N/A |
| 91 | Sadkowska (2018) | Sadkowska, J. (2018). Difficulties in Building Relationships with External Stakeholders: A Family-Firm Perspective. Sustainability, 10(12) | RED | YES | NO | YES |
| 92 | Severova <i>et al.</i> (2012) | Severova, L., Chromy, J., Sekerka, B., & Soukup, A. (2012). Microeconomic aspects of government subsidies in the agricultural market. Agricultural Economics. Zemedelska Ekonomika, 58(11), 542–548 | GREEN | YES | YES | ON |
| 93 | Skare and Porada- Rochon (2021) | Skare, M., & Porada-Rochon, M. (2021). Measuring the impact of financial cycles on family firms: how to prepare for crisis? International Entrepreneurship and Management fournal. 17(3), 1111–1130 | GREEN | ON O | ON | YES |
| 94 | Spicka <i>et al.</i> (2017) | Spicka, J. Naglova, Z., & Gurtler, M. (2017). Effects of the investment support in the Czech meat processing industry. Agricultural Economics-Zemedelska Ekonomika, 63(8), 356-369 | YELLOW | ON O | NO | ON |
| 95 | Steinerowska-Streb and Glod (2020) | Steinerowska-Streb, I., & Glod, G. (2020). Innovations in Polish family firms. Exploring employee creativity and management practices that stimulate innovative thinking. Journal of Entrepreneurship Management and Innovation, 16(2), 231–260 | YELLOW | ON O | YES | YES |

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|-----------|---|---|--|--|---|---|---|-------------|
| 600 | ARE the findings consistent with Western results? | YES, NOT ALL | N/A | N/A | N/A | NO | YES | (continued) |
| | ARE comparisons made with the Western results? | YES | NO | N/A | N/A | NO | YES | |
| | Does the regional/ cultural context have been considered? | NO | NO | YES | NO | YES | YES | |
| | Cluster | YELLOW | GREEN | GREEN | GREEN | GREEN | BLUE | |
| | Reference from WEB of science | Steinerowska-Streb, I., & Wziatek-Stasko, A. (2020). Innovations in family firms: a study of owner-managers' knowledge development. Journal of Family Business Management, 1003, 247–264. | Sulkowski, L., & Marjanski, A. (2018). Duo- Sulkowski, L., & Marjanski, A. (2018). Duo- ethnography as the Qualitative Inquiry in Small Family Business Research. | Management raday, 22(4), 35-103 Sulkowski, L., Wozniak, A., & Sulkowska, J. (2018), Medical Family Businesses in Poland- Model and Managerial Challenges, Management Poland, 29(1), 152, 175 | Tobak, J., & Nabradi, A. (2020). The TONA model: A New methodology for assessing the development and maturity life cycles of family owned enterprises, Journal of Innocention and Knowledge, 5(1), 236, 243 | Tobak, J., Nagy, A., Peto, K., Fenyves, V., & Nabradi, A. (2018). The main factors determining effective operation in case of a family business. International Journal of Engrepeneurial Behavior and Research, 24(6), Engrepeneurial Penavior and Research, 24(6). | Tomaskova, A., Smietanski, R., & Halouzka, Tomaskova, A., Smietanski, R. (2021). The Interdependency Between a Family Company's Name and a Family Name, Marketing and Management of Innovations, 2, 115–132 | |
| | Authors | Steinerowska-Streb and Wziatek-Stasko (2020) | Sulkowski and Marjanski (2018) | Sulkowski <i>et al.</i> (2018) | Tobak and Nabradi (2020) | Tobak <i>et al.</i> (2018) | Tomaskova <i>et al.</i> (2021) | |
| Table A1. | NR. | 96 | 26 | 86 | 66 | 100 | 101 | |

| JR. | Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|-----|-------------------------------------|---|---------|---|--|---|
| 102 | Urbanikova <i>et al.</i> (2020) | Urbanikova, M., Stubnova, M., Papcunova, V., & Hudakova, J. (2020). Analysis of Innovation Activities of Slovak Small and Medium-Sized Family Businesses, Administrative Sciences, 1044). | YELLOW | YES | YES | YES |
| 103 | Wasowska (2022) | Wasowska, A. (2022). Organisational development in the context of radical institutional change: the case study of Poland's Ursus. Business History, 64(4),755–780 | RED | YES | NO | ON |
| 104 | Weclawski and Pernsteiner (2019) | Weclawski, J., & Pernsteiner, H. (2019). Why Family Firms in Poland Choose to Diversify Their Banking Relationships. Argumenta Oeconomics 43(2) 67–83 | GREEN | YES | NO | NO |
| 105 | Wecławski and Zukowska (2019) | Weclawski, J., & Zukowska, B. (2019). Refreshing Typologies Based on Family Firms' Goals: The Perspective of First- Generation Enterprises. Central European Management Journal 1973, 128–146 | GREEN | YES | YES | YES, NOT ALL |
| 106 | Welsh and Kaciak (2018) | Weish, D.H.B., & Kaciak, E. (2018). Women's entrepreneurship: A model of business-family interface and performance. International Entrepreneurship and Management Journal, 1439, 627–637. | GREEN | NO | YES | ON |
| 107 | Welsh <i>et al.</i> (2021) | Wesh, D.H.B., Botero, I.C., Kaciak, E., & Kyesh, D.H.B., 12021). Family emotional support in the transformation of women entrepreneurs. Journal of Business Research, 137, 444–451 | GREEN | YES | YES | YES |
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| NR. | NR. Authors | Reference from WEB of science | Cluster | Does the regional/ cultural context have been considered? | ARE comparisons made with the Western results? | ARE the findings consistent with Western results? |
|------|--------------------------------------|--|---------|---|--|---|
| 108 | Wiecek-Janka <i>et al.</i> (2021) | Wiecek-Janka, E., Majchrzak, J., Wyrwicka, M., & Weber, G.W. (2021). Application of grey clusters in the development of a Synthetic Model of the goals of Polish family enterprises' successors. Grey Systems. Theory and Amiliarica, 117), 63–70. | GREEN | NO | NO | NO |
| 109 | Wieczorek-Kosmala et al. (2021) | Wieczorek-Kosmala, M., Blach, J., & Dos, A. (2021) COVID-19 Interruptions and SMEs Heterogeneity: Evidence from Poland, Risks, 9(9) | RED | YES | YES | YES |
| 110 | Zajkowski <i>et al.</i> (2022) | Zajkowski, R., Safin, K., & Stanczyk, E. (2022). The success factors of family and non-family frms: Similarities and differences. Entrepreneurial Business and Economics Review 10(2), 51–72 | RED | YES | NO | NO |
| 1111 | Ziemianski (2018) | Ziemianski, P. (2018). Family business experience and the probability of starting a venture: gender differences in Poland. Journal of East European Management Studies, 23(4), | GREEN | YES | YES | YES |
| 112 | Zukowska <i>et al.</i> (2021) | Zukowska, B.A., Martyniuk, O.A., Zajkowski, R. (2021). Mobilisation of survivability capital family firm response to the coronavirus crisis. International Journal of Entrepreneurial Behavior and Research, 27(9), 48–81 | RED | YES | YES | YES |
| Sour | Source(s): Authors own creation | tion | | | | |