

# INDEX

*Note:* Page numbers followed by "n" indicate notes.

- Acid test, 33
- Americans with Disabilities Act (ADA), 59
- Audible, 46
  
- Barnyard physics, 9
- Board of directors, 43–44
- Bosons, 10
- Breadcrumbs, 61
- Bucky balls, 10
- Business Roundtable, 17
  
- “C BOX” process, 18
- C Leadership, 9–12, 25
  - behaviors, 59
  - Black Box, 17–18
  - challenges, 53
  - creativity, 40–42
  - education and development
    - activities for managers, 29
  - external international threats, 54
  - feasibility, 31
  - group size and instructional schedule, 31–32
  - IDPs for, 27
  - innovation, 40–42
  - instructional skills, 30–31
  - internal threats to sustaining
    - “C” Leadership, 54–55
  - listening, 29
  - management, 21
  - new educational methods, 30
  - questionnaire, 55–57
  - stakeholders, 18
    - steps, 32–40
    - style, 1, 3–4
    - success, 49
    - theory, 13–16
- “C” Thinking, 17
- “Cash and fear” approach, 7
- Classic physics, 2, 9
- Climate Survey, 49
- Community, 45–46
- Community needs analysis, 50
- Convincer, 9
- Corporate social responsibility, 45
- Corporations, 17
- COVID-19 pandemic, 38
- Creativity, 40–42
- Customers, 47–48
  - needs, 51
  
- Department of Labor, 59
- Dual circulation strategy, 53
- Duality, 10
- Duality Plus Thinking, 61
- Duality thinking, 36, 46, 53
  
- Employees, 50
- Empty suits, 60
- External international threats, 54
- External stakeholders, 43
  - board of directors, 43–44
  - community, 45–46
  - customers, 47–48
  - engage shareholders in new leadership project, 44–45
  - importance of suppliers, 46–47

- Feasibility, 31
- Group size and instructional schedule, 31–32
- High on people approach, 7
- High on task approach, 7
- Individual development plans (IDPs), 21
  - for “C Leadership”, 27
- Individual shareholders, 44–45
- Innovation, 40–42
- Institutional shareholders, 44–45
- Instructional objective, 21
- Instructional skills, 30–31
- Internal threats to sustaining “C” Leadership, 54–55
- Knowledge, skills, abilities and other characteristics (KASOCs), 30
- Leadership (*see also* C Leadership)
  - behaviors, 3
  - readiness for change
    - assessment, 25–27
  - style assessment, 23–25
  - style management system, 3
  - style models, 5–7
- Listening, 29
- “Lose/lose” outcome, 1
- Miro Lite, 42n1
- New educational methods, 30
- Newtonian Forces, 9
- Objectives, 21–22
- Organizational goal, 21
- Organizations, 51, 60
- Photon, 10
- Physical sciences, 2
- Problem analysis thinking (PAT), 29, 32, 38
- Quantum mechanics, 9–10
  - theory, 2–3
- Quarks, 10
- Shareholders in new leadership project, 44–45
- Smile Sheet Evaluation, 22
- Spiral Thinking, 18
- Suppliers
  - importance of, 46–47
  - needs, 51
- Theory of management, 2
- Traditional management approaches, 1
- Trait leadership style theory, 5
- Trust, 3
- “Two Slit” experiment, 11–12
- Uncertainty Principle, 10–11
- Universal leadership style theory, 5
- Varying situation leadership style theory, 5
- Vice-president (VP), 38
- Wall Street Journal*, 17, 46
- Win/lose
  - efforts, 1
  - management style, 2
  - strategies, 54
- “Win/win” approach, 2